



Your Solutions Partner for CalAIM Success

COPE Health Solutions is a TA Vendor through the Providing Access and Transforming Health (PATH) Technical Assistance Marketplace, with deep experience working with statewide national and regional managed care plans, health systems, IPAs and FQHCs/ community clinics in planning for and implementing CalAIM services since program inception.

We have decades of experience working with managed care plans, public entities and community organizations across California, focusing on the CalAIM “target populations” and infrastructure.


Our team led the managed care plan contracting & application process to enable health care providers to configure and launch services in under four months. Our toolkits & services include:


- Policies, procedures & training
- Financial pro-forma & staffing models
- Position descriptions & management guides
- Implementation plans & analytics best practices


We bring hands-on experience in complex care management & workforce training & development, with tools and templates, which can be readily configured for use by providers in managed care plan contracting, operational planning and implementation.

Cal-AIM Transformational Levers Include:

 **Enhanced care management (ECM) capabilities**

 **Impactful SDOH data and analytics, addressing complex needs and equitable outcomes**

 **New behavioral health reforms related to substance use, mental health and non-specialty mental health services**

 **Documentation & billing for new services, requiring enhanced data capture & exchange**

Contact us today to learn more about how we can help you succeed in building a CalAIM program.

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Our Capabilities

- ✓ **Building Data Capacity: Data Collection, Management, Sharing, and Use**
 - Configure analytics platforms and data models to accommodate CalAIM requirements, including SDOH integration into risk stratification for high-risk member engagement
 - Implementation of workflows & tools for member engagement
- ✓ **Managed Care Contracting**
 - Comprehensive financial modeling to support assessment regarding financial implications of managed care contracts
 - Support in developing contracting terms & operational tools for quality and performance management
- ✓ **Supporting Cross-Sector Partnerships**
 - Implementation of workflows & tools for member engagement
- ✓ **Workforce Development**
 - Development and implementation of customized competency-based training programs (e.g., analytics, care models, member engagement)
 - Development and implementation of hiring processes, employee engagement and training and performance management tools

Our Approach

- **Assessment & Design**
Complete gap assessment across community providers to determine training & recruitment requirements for ECM services.
- **Configuration & Outreach**
Curriculum configuration in parallel with application & recruitment process development. Community agency and stakeholder engagement to create a community-wide resource model and collaborative outreach for prospective students.
- **Implementation**
Plan and launch program with ongoing support for ECM operations and infrastructure implementation reporting to managed care plans.

Visit the CalAIM Marketplace at <https://www.ca-path.com/shop-tam> to access our credentials and vendor profile.